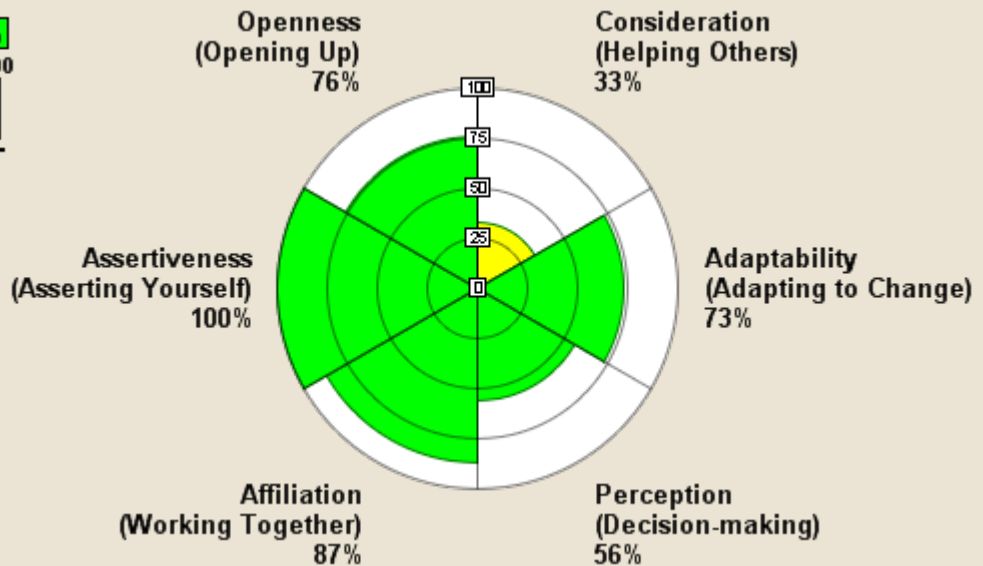
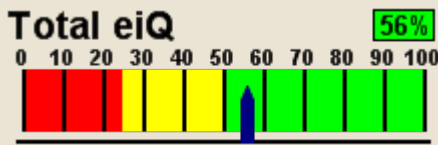


Your Emotional Intelligence Quotient (eiQ) describes how you recognize and respond to your own emotions, as well as the emotions and behaviors of those around you. Exploring the dimensions of your eiQ is an important step in promoting self-awareness and in developing key leadership competencies. This report provides a launching point for a self-discovery process that can expand personal influence and strengthen leadership effectiveness.



Your Emotional Intelligence Quotient (eiQ)

56 Your eiQ indicates that you are moderately aware of how emotions influence behavior. At times, you may recognize the motivation behind others' actions, but you may not always adjust your approach (including how you communicate, which actions you choose, or even your facial expressions) in time to influence others. Your ongoing leadership development should focus on recognizing and strengthening your eiQ dimensions (especially the yellow and red shaded scores below). Over time, and with practice, you can develop your eiQ into a more consistent source of strength, thus increasing your personal influence.

Your eiQ Dimensions

33 Consideration (Helping Others)

Recognizing and responding to others' feelings is essential in exercising influence. At times, you may overlook others' feelings, while a more nurturing approach could boost your overall eiQ. For more information, see "Helping Others" on page 4 of the LDP Personal Style Report.

73 Adaptability (Adapting to Change)

As situations change, adaptability is what allows us to make adjustments in light of what we perceive. You tend to be somewhat adaptive, although more flexibility could boost your overall eiQ. For more information, see "Adapting to Change" on page 3 of the LDP Personal Style Report.

56 Perception (Decision-making)

How we perceive others' motivation helps to shape how we adapt our approach. You may be perceptive in reading people at times, but developing your "gut instinct" may increase your overall eiQ. For more information, see "Decision-making" on page 3 of the LDP Personal Style Report.

87 Affiliation (Working Together)

Our effectiveness is often shaped by how we collaborate with others in accomplishing goals. You tend to be very inclusive and collaborative in most situations, which contributes to your overall eiQ. For more information, see "Working Together" on page 4 of the LDP Personal Style Report.

100 Assertiveness (Asserting Yourself)

Confidence helps you exercise influence over others, especially in team settings. You tend to be very self-assured, which contributes to your overall eiQ. For more information, see "Asserting Yourself" on page 3 of the LDP Personal Style Report.

76 Openness (Opening Up)

Our communication style shapes how others perceive our intentions. You tend to be very warm and approachable in most situations, which contributes to your overall eiQ. For more information, see "Opening Up" on page 4 of the LDP Personal Style Report.